DR. JYOTI SINGHAL



jyotisinghal@ymail.com mkrjain2000@yahoo.co.in C-1402, Seawoods Garden, Sec-17, Sanpada, Navi Mumbai, +91 9022103103, 9322131281

I have 19 years of experience whereas 15 years of teaching experience at post graduate management institutes. I have worked with banks and insurance company as well.

QUALIFICATIONS

Sr No	Degree	University	Year of	Percentage
			Passing	
1	PHD	Nagpur University, Maharashtra	2016	-
2	C. A. (Inter)	ICAI, Delhi	2003	-
3	M. Com.	M. D. S. University, Rajasthan	2000	62%
4	M.B.A. (Financial	Banasthali Vidyapeeth,	1998	66%
	Management)	Rajasthan		
5	B. Sc. (Maths)	M. D. S. University, Rajasthan	1996	77.5%

Sr	Skills	Institute	Year	Grade
No				
1.	Basics of Stock Market	BSE	4 days, 2010	А
2.	Behavioral Finance	BSE	1 day 2011	А
3.	Equity Research	BSE	2 days, 2011	А
	Mutual fund dealer	NISM	2018	А
	Module			
4	Technical Analysis	Ashwini	2 days, 2019	А
		Jadhav		
5	Live Trading Strategies	Trading	3 months(Full	А
		campus	Time) 2019	
6	Research Analyst	NISM	2022	А

Areas of Specialization & Interest

Cost Accounting, Financial Modelling, wealth management, Security Analysis and Portfolio Management, Derivatives and Risk management, Financial Modeling, Corporate valuation, Financial Accounting, and Project Management

Work Experience

Associate Professor Vijay Patil School of Management

2023-till date

- Cost and Management Accounting
- Corporate Financial Management
- Foreign Exchange Management
- Investment Analysis and Portfolio Management
- Derivatives and Risk Management

Associate professor

Bharti Vidyapeeth's Institute of Management Studies and Research

- Strategic Management
- Security Analysis and Portfolio Management
- Project Management
- Cost and Management Accounting
- **Derivatives and Risk Management**
- Financial and cost accounting •

Other Responsibilities:

- NBA Criteria 10 Member
- IQAC Committee Secretary
- SIP / Final Project Coordinator
- Cultural Committee Member
- Finance HOD

Visiting Faculty

Bharti Vidyapeeth's Institute of Management Studies and Research

- Cost and Management Accounting
- Project Management
- Security Analysis and Portfolio Management

Associate Professor

SAASMIRA Institute of Management Studies and Research

- Security Analysis and Portfolio Management
- Cost and Management Accounting
- Corporate valuation
- Project Management

Associate Professor

2017 to 2018

Vivekanand Education Society Institute of Management Studies and Research

- Security Analysis and Portfolio Management
 - **Financial Accounting** •
 - Corporate valuation
 - **Financial Services**
 - **Financial Modelling** •

Associate Professor

NCRD Sterling Institute of Management Studies

- Derivatives and risk management
- Security Analysis and Portfolio Management
- Corporate valuation
- Advanced Financial Management
- Management Control System
- Financial modeling
- Managerial Economics

Other responsibilities

Mentor for completing the project on finance / Cost accounting

2011 to 2017

2020-2023

2018 to 2019

- Personality development to attend the interviews / company visit
- Head of the finance Department
- Conference and FDP Committee
- Collaboration and tie ups committee
- NSE Certification Committee

Assistant professor Indira Institute of business management <u>Courses taught:</u>

- Management Accounting
- Cost accounting
- Business and legal tax aspect
- Security analysis and portfolio management
- Corporate law
- Derivatives and risk management

Other responsibilities

- Mentor for completing the project on finance / Cost accounting
- Personality development to attend the interviews/company visit
- Examination controller
- Sports committee head
- Course coordinator

Manager (Training)

ING Vysya life insurance co ltd, Mumbai

- Trainer for 50 hours IRDA training to new advisors.
- Financial planning training to advisors.
- Product training of advisors.
- Sales manager induction program.
- Personality development training of advisors after every six months.
- Product training of all sales managers and advisors on launching of new policy.

Lecturer NIILM, Delhi

Courses taught:

- Management accounting
- Cost accounting
- Financial management
- Quantitative techniques

R. L. Vijayvargiya & Co. Internship (CA) 2001 to 2004

- Preparation of final a/c's, tax audit, and preparation of tax returns.
- Assisted CA in preparing project reports for presenting to banks/ financial institutions to get funding.

The Bank of Nova Scotia Sr. Executive (Credit) Jan 1999 to Mar 2001

- Trade Finance team member that helps the bank to protect finance by controlling credit and managing debts. Our team was dealing with bank's business customers
- Accessing a customer's ability to repay by checking information from banks, credit reference agencies, and other sources.
- Due diligence of the documents submitted by the client before offering credit.

2004 to 2007

2007 to 2009

2009 to 2010

- Setting up the credit and monitoring repayments to make sure that the customer pays on time
- Chasing late payments and debts, negotiating repayment plans, supplies of goods to late-paying business customers, or starting legal action to recover debts.

Client List:-

- Orient craft (Okhla, Delhi)
- Competent motors parts (Delhi)
- Barber ship management (Delhi)

Refereed Journals/Proceedings

International - -----

- 2023: Forecasting Stock Price Using Brownian Motion Model Tuijin Jishu/Journal of Propulsion Technology 44 (6), 1374-1382.
- 2023: Role of Greed and Fear Index in Investment Decision Making International Journal For Multidisciplinary Research IJFMR 5 (6), 1-14
- 2023: A Study Of Supply Chain Financing Business Model For MSMEs In India
 J Singhal, S Gupta, A Banerjee International Journal of Management (IJM) 14
 (4)
- 2022: "Performance evaluation of Indian Banks using CAMEL Approach" International Journal of Enhanced Research in Management & Computer Applications ISSN: 2319-7471, Vol. 11 Issue 5, May, 2022.
- 2022: "Employee Motivation And Tenure In The Job- Are They Related? A Comparison Study Between Academic Sector And IT Industry In India", Specialusis Ugdymas, special issue, Volume1, no 43(2022)
- 2022: Working Capital Management And Its Impact On The Profitability Of TheIndian Automobile Sector, BVIMSR's Journal of Management Research, ISSN:0976-4739, Volume 14, April2022.
- 2019: "Forecasting stock price using Brownian motion model Indian Journal of economics and Business "C" category journal of ABDC, volume 18, special issue -January 2019, pp 43-53, ISSN 0972-5784.

- 2018: "EIC (Economic, Industry Wise And Company) Wise Analysis Of Impact Of Demonetization" Journal of Management (JOM), Volume 5, Issue 3, May – June 2018, pp. 226–233, Article ID: JOM_05_03_029, ISSN Print: 2347-3940 and ISSN Online: 2347-3959.
- 2017: "Consolidation/ Mergers And Acquisitions Of Banking Sector For Profitability And Efficiency" Paper Published in Gian Jyoti e-journal, Volume 7, Issue 3, July-September '2017, e-ISSN: 2250-348X.
- 2016:" Determinants of Overprice IPOS in India" Paper published in E-Journal of NCRD's Business Review, Volume 2, No2 2016, ISSN NO. 2455-0264.
- 2015: "Strategic Cost Reduction through strategic sourcing: a case study of Walmart" Paper published in E-Journal of NCRD's Business Review, Volume 1, No1 2015, ISSN NO. 2455-0264.
- 2014:" Dynamics Asset Pricing Under Asymmetric Information Paper published in Centum: JJTU 2014, ISSN:2231-1475

Conference Contributions

International:

- 2016: "Entrepreneurship and eminent entrepreneurs of India" in 4th International Conference on "International Management and Global Practices" on 19 November 2016 organized by SIES college of Management Studies.
- 2014: "Role of Greed and Fear in Influencing Investment decision" in 2nd International Conference on " Transformation of Business: Trends and challenges " on 18 January 2014 organized by SIES college of Management Studies, ISBN13 :978-81-921528-8-2.
- 2012: "IPO in Microfinance sector: Analysis of SKS finance Ltd" in 1st International Conference on " New development & challenges in engineering, technology and management " on 22 March 2012 organized by SES's Yadavrao Tasgaonkar Group of Institutes, Bhivpuri road, Karjat, ISSN -2277-4726.

National

- 2014: "Impact of Behavioral and Market factors on investment decision making" in 2nd conference on Sustaining Growth in the Era of Global Competition by NCRD"s Sterling Institute of Management Studies, Navi Mumbai on 22nd March 2014, ISBN 978-93-5142-532-8.
- 2014: "Impact of Investor behavior on financial markets in India" in 3rd Annual SIMSR Finance conference by KJ Somaiya Institute of Management Studies and Research Mumbai on 8th February 2014, ISBN:978-93-83083-49-7.
- 2013: "IPO in Microfinance sector: Boon or Bane" in 1st conference of NCRSSIMS on Recent Trends in Business & Technology Management by NCRD"s Sterling Institute of Management Studies, Navi Mumbai on 2nd February 2013, ISBN:978-93-5097-458-2.

- 2012: "Innovation in Microfinance Sector for poverty reduction" in national conference on Envisage 2020: Emerging Business Practices by IES Management College and Research Centre, Mumbai on 5-6 January 2012.
- 2011: "Role of Micro Finance in poverty reduction in Maharashtra" in a state level seminar on Maharashtra - A Glorious Past & Stepping Towards A Secured Future by NCRD"s Sterling college of Art Science and Commerce, Navi Mumbai

<u>Awards</u>

- 1. Got 1st rank on district level in secondary Examination.
- 2. College topper in B.Sc. examination.
- 3. Got scholarship in M. B. A. for 2nd rank in M. B. A. Entrance Examination.
- 4. Got 1st rank in cost accounting in university in M. Com.

DoB	Sep 05 th , 1976
Marital Status	Married

(Dr. Jyoti Singhal) Place: Navi Mumbai